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The Five Most Important Questions

Peter Drucker takes the reader through the Five Most Important Questions for a nonprofit organization. 1) What is our mission? 2) Who is our customer? 3) What does our customer value? 4) What are our results? and 5) What is our plan? Peter Drucker guides the reader through how to answer each question and how each question leads to more questions.

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Peter Drucker believed the five most important questions you will ever ask about your organization are: What is our Mission? Who is our Customer? What does the Customer Value?

Beyond Peter Drucker's Five Most Important Questions ...

Peter Drucker takes the reader through the Five Most Important Questions for a nonprofit organization. 1) What is our mission? 2) Who is our customer? 3) What does our customer value?

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With Peter Druckers five essential questions and the help of five of todays thought leaders, this little book will challenge readers to take a close look at the very heart of their organizations and what drives them. A tool for self-assessment and transformation, answering these five questions will fundamentally change the way you work, helping you lead your organization to an exceptional ...

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